

**Schaeffler Technologies GmbH & Co.  
KG**

A member of the Schaeffler Group

**PS METAL, s. r. o.**

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Slovakia

Commodity: M380 (Job shops)

Supplier No.: 277671

31.07.2013

**Supplier Evaluation by INA Slovakia (INA Skalica)**

**Valuation period 01/2013 until 06/2013**

Dear valued supplier,

The Schaeffler Group uses standardised assessment criteria to assess its suppliers (see Internet: [www.schaeffler.com](http://www.schaeffler.com) / Suppliers / Quality / Production materials / Quality assurance agreement S 296001 Part 5 – Supplier Assessment, Appendix 1) on a regular basis, within the framework of the continuous improvement process, with the additional aim of detecting potential risks at the supplier's premises in good time and introducing corrective measures to eliminate these.

The Schaeffler Group's purchasing department uses the results of the supplier assessment as a decision-making aid when placing new orders.

**Overall evaluation: 99 Points**

**Classification: A**

Please find the details of the evaluation on the following pages.

Best Regards

**Ochodničanová Zuzana, Ing. SY/IWK-SOQ**

Quality Management Purchasing - Region Eastern Europe

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(This letter is valid without signature)

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### Calculation

Part criterion (factors)			Weighting	Points	Main criterion	Weighting	Points	Classification
<b>QZ1 Mass product. quality</b> (S = 1000)	No. of complaints Serie 0	No. of deliveries 462	0,5	100	<b>Quality performance</b>	0,65	<b>99</b>	
<b>QZ2 Defective quantity (ppm)</b> (B = 4)	Parts rejected 0	Total quantity delivered 68516	0,3	100				
0 ppm								
<b>QZ3 Certification</b>	Proof of supplier certification ISO/TSP		0,1	90				
<b>QZ4 Sample quality</b>	No. of complaints 0	No. of deliveries 462	0,1	100				
<b>LZ1 Date reliability</b>			0,4	0	<b>Delivery performance</b>	0,35	<b>100</b>	
<b>LZ2 Quantity reliability</b>			0,4	0				
<b>LZ3 Logistic quality</b>			0,2	100				
	No. of complaints Logistic 0							
<b>Overall result</b>							<b>99</b>	<b>A</b>

n/a = not applicable because of system immanent reasons

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The following supplier classification is generated on the basis of the percentage achieved for the individual assessment criteria:

Points (%) / Classification	Meaning
<b>100 ≥ A ≥ 90</b>	<b>The customer's requirements are met in full</b> The supplier is one of the best in the considered assessment period. He is the preferred development partner for new projects.
<b>90 &gt; AB ≥ 80</b>	<b>The customer's requirements are met to a large extent</b> The result shows that there is potential for improvement from the supplier. The customer expects an improvement in delivery performance.
<b>80 &gt; B ≥ 60</b>	<b>The customer's requirements are not sufficiently met</b> The supplier must define suitable corrective measures and present the progress to the customer.
<b>60 &gt; C ≥ 0</b>	<b>The customer's requirements are not met</b> The supplier must define suitable corrective measures and present the progress to the customer. Depending on the circumstances, the customer will verify the measures on site.

### Plant contacts

Standort	Funktion	Name	Telefon	Fax	Email
ILS	Einkauf	Kiska,Radoslav	00421(34)696 1467		<a href="mailto:kiskardo@schaeffler.com">kiskardo@schaeffler.com</a>
	Qualität	Nejeschleba,Marian	00421(34)696 1360	00421(34)696 1379	<a href="mailto:nejesmri@schaeffler.com">nejesmri@schaeffler.com</a>