

INA SKALICA spol. s. r. o.

A member of the Schaeffler Group

PS METAL, s. r. o.

Pri bitunku 1586
SK- 908 41 Sastin

Address: Telefon +421 41 4205 244
Dr. G. Schaefflera 1 Telefax +421 41 4206 106
909 01 Skalica Internet: www.schaeffler.com
Slovakia

Commodity: M380 (Job shops)
Supplier No.: 277671

22.1.2014

**Supplier Evaluation by INA Skalica
Valuation period 07/2013 until 12/2013**

Dear valued supplier,

The Schaeffler Group uses standardised assessment criteria to assess its suppliers (see Internet: www.schaeffler.com / Suppliers / Quality / Production materials / Quality assurance agreement S 296001 Part 5 – Supplier Assessment, Appendix 1) on a regular basis, within the framework of the continuous improvement process, with the additional aim of detecting potential risks at the supplier's premises in good time and introducing corrective measures to eliminate these.

The Schaeffler Group's purchasing department uses the results of the supplier assessment as a decision-making aid when placing new orders.

Overall evaluation: 99 Points
Classification: A

Please find the details of the evaluation on the following pages.

Best Regards

Ochodničanová Zuzana, Ing. SY/IWK-SOQ
Quality Management Purchasing - Region Eastern Europe
e-mail: zuzana.ochodnicanova@schaeffler.com

Tel.: +421 41 4205 244

(This letter is valid without signature)

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Calculation

Part criterion (factors)			Weighting	Points	Main criterion	Weighting	Points	Classification
QZ1 Mass product. quality (S = 1000)	No. of complaints Serie 0	No. of deliveries 485	0,5	100	Quality performance	0,65	99	
QZ2 Defective quantity (ppm) (B = 4)	Parts rejected 0	Total quantity delivered 61624	0,3	100				
0 ppm								
QZ3 Certification	Proof of supplier certification ISO/TSP		0,1	90				
QZ4 Sample quality	No. of complaints 0	No. of deliveries 485	0,1	100				
LZ1 Date reliability			0,4	0	Delivery performance	0,35	100	
LZ2 Quantity reliability			0,4	0				
LZ3 Logistic quality			0,2	100				
	No. of complaints Logistic 0							
Overall result							99	A

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The following supplier classification is generated on the basis of the percentage achieved for the individual assessment criteria:

Points (%) / Classification	Meaning
100 ≥ A ≥ 90	The customer's requirements are met in full The supplier is one of the best in the considered assessment period. He is the preferred development partner for new projects.
90 > AB ≥ 80	The customer's requirements are met to a large extent The result shows that there is potential for improvement from the supplier. The customer expects an improvement in delivery performance.
80 > B ≥ 60	The customer's requirements are not sufficiently met The supplier must define suitable corrective measures and present the progress to the customer.
60 > C ≥ 0	The customer's requirements are not met The supplier must define suitable corrective measures and present the progress to the customer. Depending on the circumstances, the customer will verify the measures on site.

Plant contacts

Standort	Funktion	Name	Telefon	Fax	Email
ILS	Einkauf	Kiska,Radoslav	00421(34)696 1467		kiskardo@schaeffler.com
	Qualität	Nejeschleba,Marian	00421(34)696 1360	00421(34)696 1379	nejesmri@schaeffler.com